



2022第一季財務報告

Investor Conference

Date: 28 Jun 2022

Presented by: Associated Industries China, Inc.



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關於 偉聯

偉聯科技股份有限公司及AG Neovo品牌

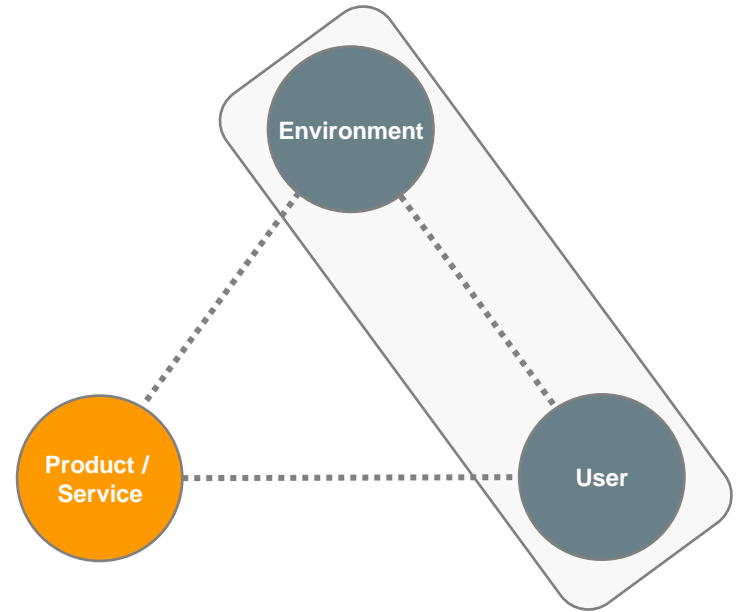
- In 1978, AIC is established and headquartered in Taipei, Taiwan 設立登記
- In 1992, AIC stock listed on the Taiwan Stock Exchange 台灣上市
- In **1999**, AIC launched its own brand – **AG Neovo**
- Product range: LCD displays, display mounts, media players, signal extenders and display software
- Regional head office locations
 - Global and Asia Pacific Headquarters: **Taipei, Taiwan**
 - European Regional Headquarters: **Rotterdam, The Netherlands**
 - North & South America Regional Headquarters: **San Jose, CA, U.S.**
 - China Regional Headquarters: **Shanghai, China**
- R&D capability based in Taipei, Taiwan
- Manufacturing partners in China and Taiwan
- Products sold in over 90 countries

願景Vision

忠實呈現使用者思想的**視覺**溝通平台
The Visual Platform of
Communication

品牌精神 Brand Concept

Many users choose a display based on the environment in which the display will be used, relying on both **Function and Form** to make their decisions.



事業部Business Units

顯示器Display Unit



解決方案Solution Unit



健康照護Healthcare Unit



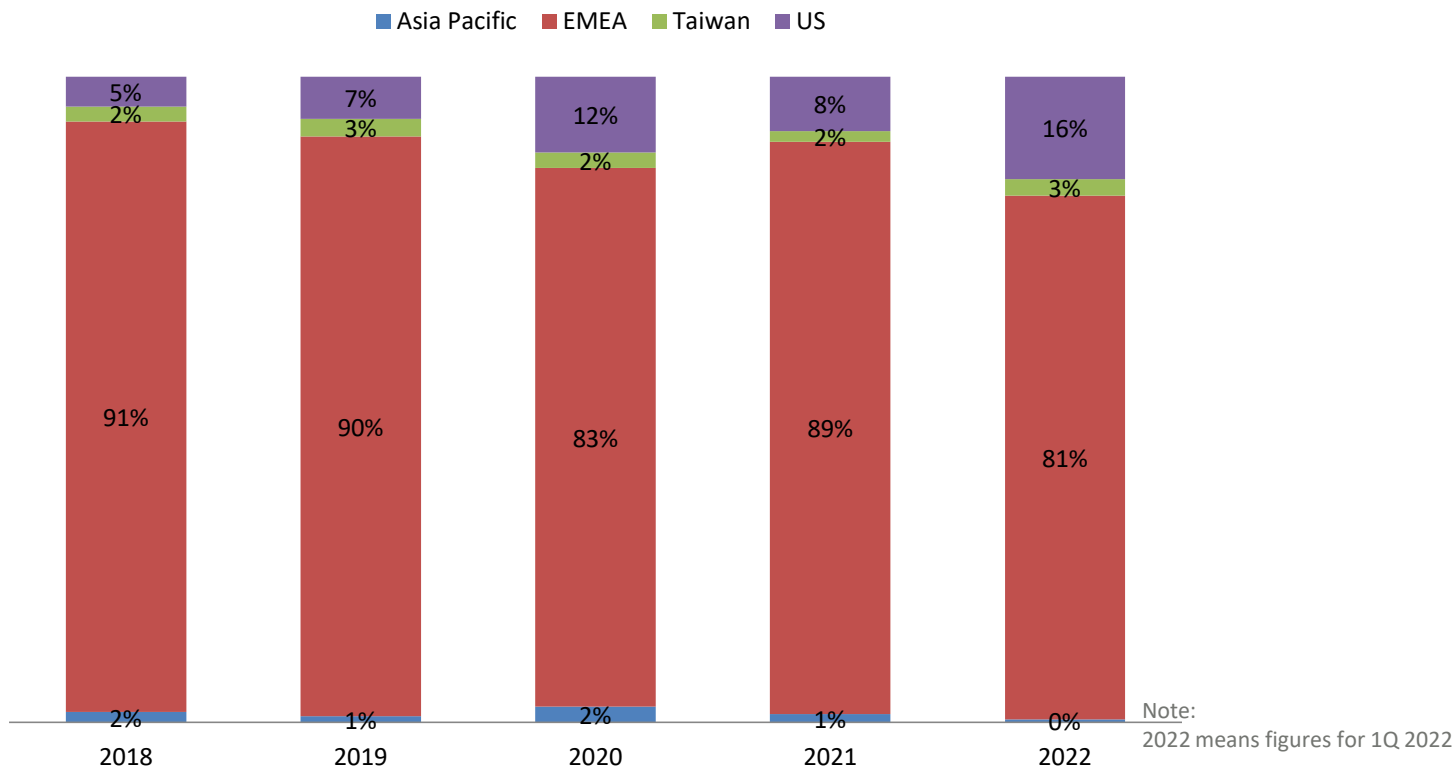
綜合損益表

(新台幣千元)	1Q 2022		4Q 2021		QoQ	1Q 2021		YoY
	金額	%	金額	%	%	金額	%	%
營業收入	146,588	100	187,286	100	(22)	131,117	100	12
營業毛利	48,992	33	51,805	28	(5)	50,822	39	(4)
營業費用	(49,612)	(34)	(53,520)	(29)	(7)	(47,568)	(37)	4
營業淨利(損)	(620)	(1)	(1,715)	(1)	(64)	3,254	2	(119)
營業外收入(費用)	(1,934)	(2)	17,066	9	(111)	(6,275)	(5)	(69)
稅前淨利(損)	(2,554)	(3)	15,351	8	(117)	(3,021)	(3)	(15)
稅後淨利(損)	(3,166)	(3)	11,663	6	(127)	(3,880)	(12)	(18)
每股淨利(損)	(0.06)		0.23			(0.08)		

合併資產負債表

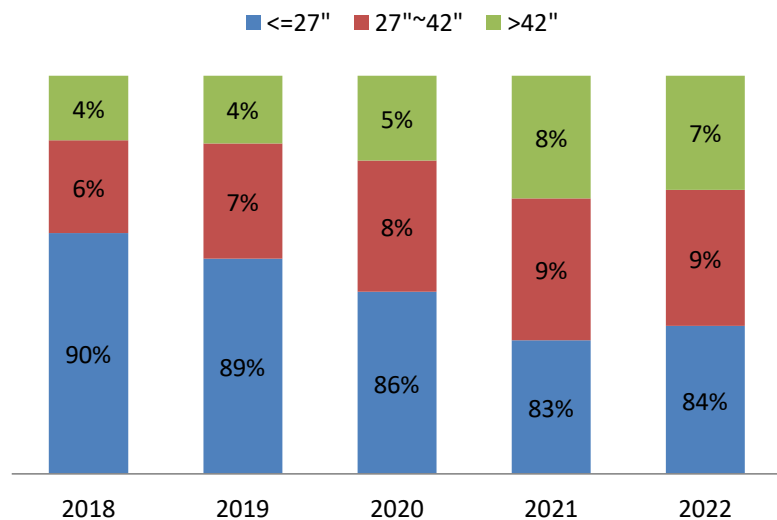
(新台幣千元)	2022/3/31		2021/12/31		2021/3/31	
	金額	%	金額	%	金額	%
現金與約當現金	81,522	11	91,366	12	118,733	17
應收帳款	64,680	8	63,476	8	50,317	7
存貨	258,864	34	249,078	33	175,307	25
其他流動資產	42,425	6	37,876	5	25,429	4
非流動資產	319,839	42	322,286	42	325,762	47
資產總額	767,330	100	764,082	100	695,548	100
短期借款	240,717	31	201,031	26	153,535	22
應付帳款	42,185	5	74,832	10	61,877	9
其他流動負債	54,920	7	58,726	8	62,696	9
非流動負債	7,354	1	8,908	1	11,967	2
負債總額	345,176	45	343,497	45	290,075	42
業主權益總額	422,154	55	420,585	55	405,473	58

地區別營收 Revenue by Region – 1Q 2022

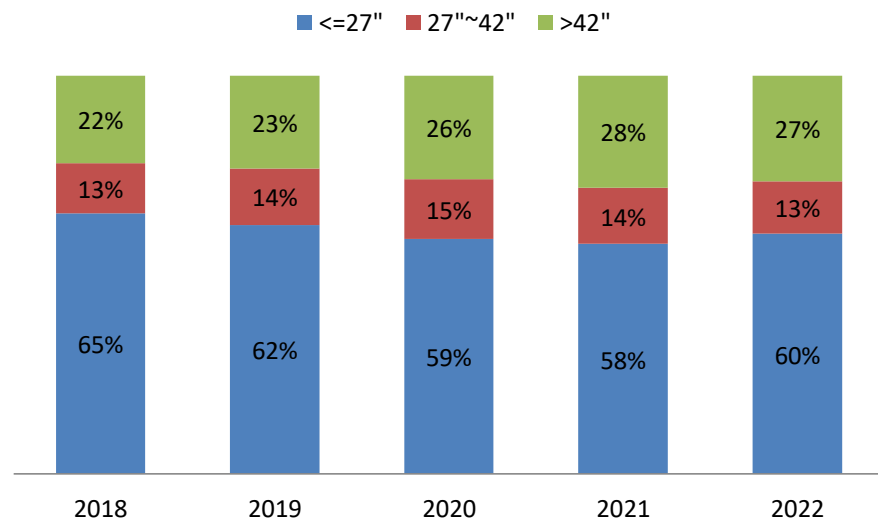


產品別 Products by Size – 1Q 2022

出貨數量 Shipment by Size



營業收入 Revenue\$ by Size



Note: 2022 means figures for 1Q 2022

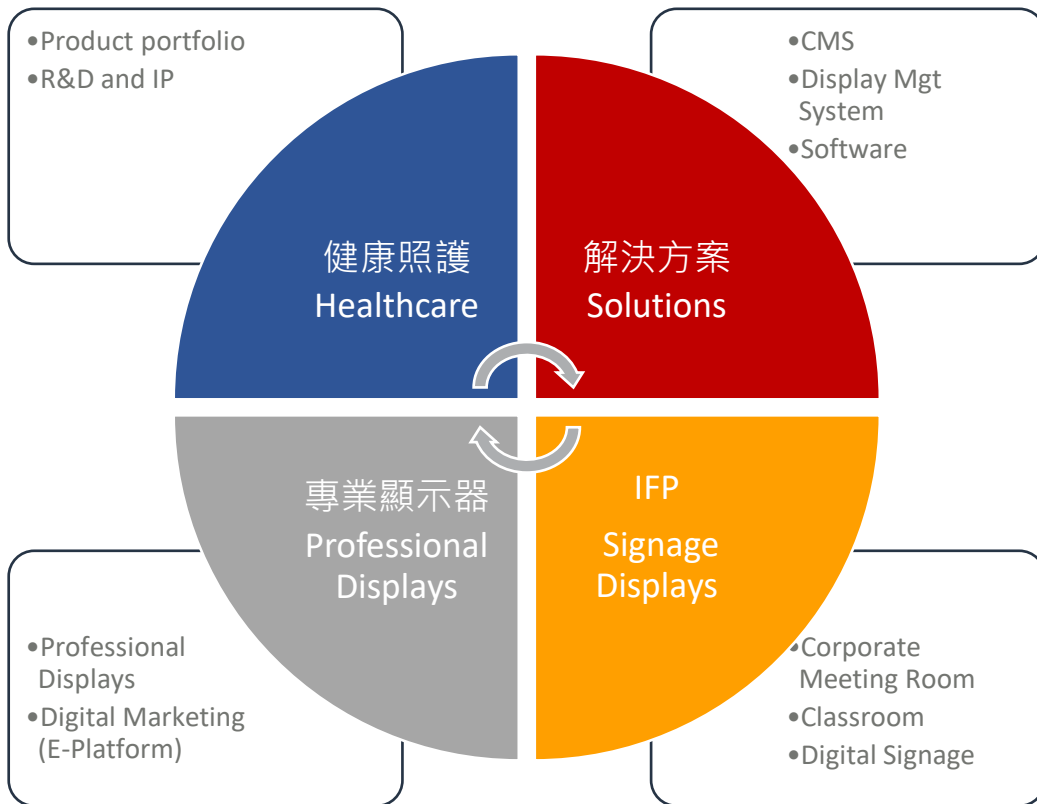
以「場域」為中心來思考視覺溝通解決方案



結論 Conclusion

- ✓ Indoor to Outdoor 室內走向半戶外或戶外
- ✓ Stand-alone display to System-integrated Display 單機到系統解決方案
- ✓ Small size monitor toward Large Format Display 小尺寸 → 大尺寸
- ✓ Offline to both Offline and Online 數位行銷
- ✓ Product to Service+ 產品到服務+
- ✓ A sales person to A Team 一個人到一個團隊

發展方向 Directions of Business Units



THANK YOU FOR YOUR ATTENTION

Don't forget to tell your ideas about this presentation and share it with us!

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